

What We Do

Our Goals

Advantages

Markets

Founded in 2000

Trade Associations

Q: What Does LMI Global Do?

A: As a trusted source for quality new and used networking equipment and service, LMI optimizes overall enterprise network infrastructure performance by reducing total cost of ownership, increasing ROI, and reducing IT spending

Q: What is the company's goal?

A: To provide organizations with a quick and efficient solution for network asset valuation, procurement and disposal to maximize cost savings and satisfaction.

Q: What are LMI's competitive advantages?

A: The company is part of a global buying group that annually procures more than \$1.5 billion in secondary/displaced networking equipment with over \$1 billion in accessible inventory at any given time. Also, LMI's proprietary database of present and past supply/demand valuations allows for maximized value and liquidity.

Q: What's your target market?

A: LMI targets CFO/CIO-level executives in organizations across the telecom, banking/financial, municipality/government, high tech, and academic sectors. The company specializes in mid to large ticket asset dispositions.

Q: When was the company founded?

A: LMI Global was founded in 2000 and formally incorporated in 2004.

Q: Does LMI belong to any trade associations of industry networks?

A: Yes. LMI maintains active and good-standing memberships with:

- San Diego Software Industry Council
- TechAmerica (formerly American Electronics Association)
- SD Venture Group
- Asian Business Association
- Japan Society of San Diego and Tijuana