

**Date Founded:**

2000

**Products/Services:**

LMI Global is a trusted source for low-cost/high value new and used networking equipment. The company's innovative offerings include:

- Bravo Buyer's Portal tapping into \$1B in Meta-Inventory'
- Sierra Seller's Portal for quick fair market valuations, market conditions, and immediate one-off sales
- Tango Wholesale Spot market for IT Assets
- Zulu Residual Value Guarantee 'Put' Option Market for hedging book-market value of IT assets
- Foxtrot Asset Reporting tool for consignment/remarketing clients
- Predictive Analytics on residual values
- Straight Procurement
- One-off consignment sales
- Consignment/Remarketing Contracts

**Target Market:**

LMI targets CTO/CIO executives in mid to large enterprises and organizations including:

- Large lease/finance institutions that have large portfolios of IT asset operating leases
- Universities and Colleges
- Federal, state, and local governments
- Fortune 1000/Global 2000

**Management Team:**

The LMI team brings together a wealth of experience and education. Meet the team:

- Robert Latko - President & CEO
- Boris Zelmanov - Chief Technology Officer
- Daisuke Katchi - VP Business Dev., Asia
- Scott MacKenzie - VP Wholesale Sales
- Leon Hambrook - Operational Manager

**Website:**

[www.lmi-global.com](http://www.lmi-global.com)  
[www.remarketer.com](http://www.remarketer.com)